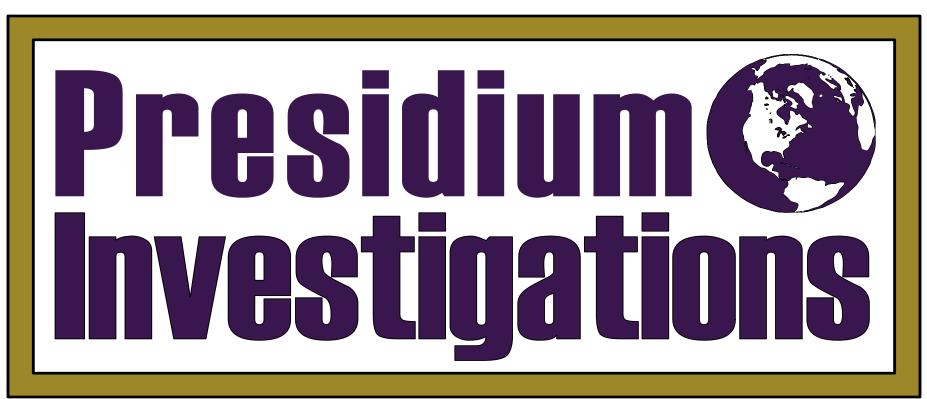
Plindustry Trends - Idaho









The ongoing Covid19 pandemic has been disruptive to the private investigations industry.

In this report, we share our insights on how the industry was impacted by the pandemic from the period of 2020 to 2021.

The report is broken down into four sections:

Section 1: Aggregate PPP Loan Data.
This section contains information on the impacts of PPP loan disbursements at the aggregate Level.

Section 2: Security Sector PPP Loan Data.

This section contains information on the impacts of PPP loan disbursements for industries associated PI work.

Section 3: Private investigator Industry Trends.
This section details unique insights regarding the private investigations industry.

Section 4: Appendix This section contains aggregated PPP loan charts and Survey Links

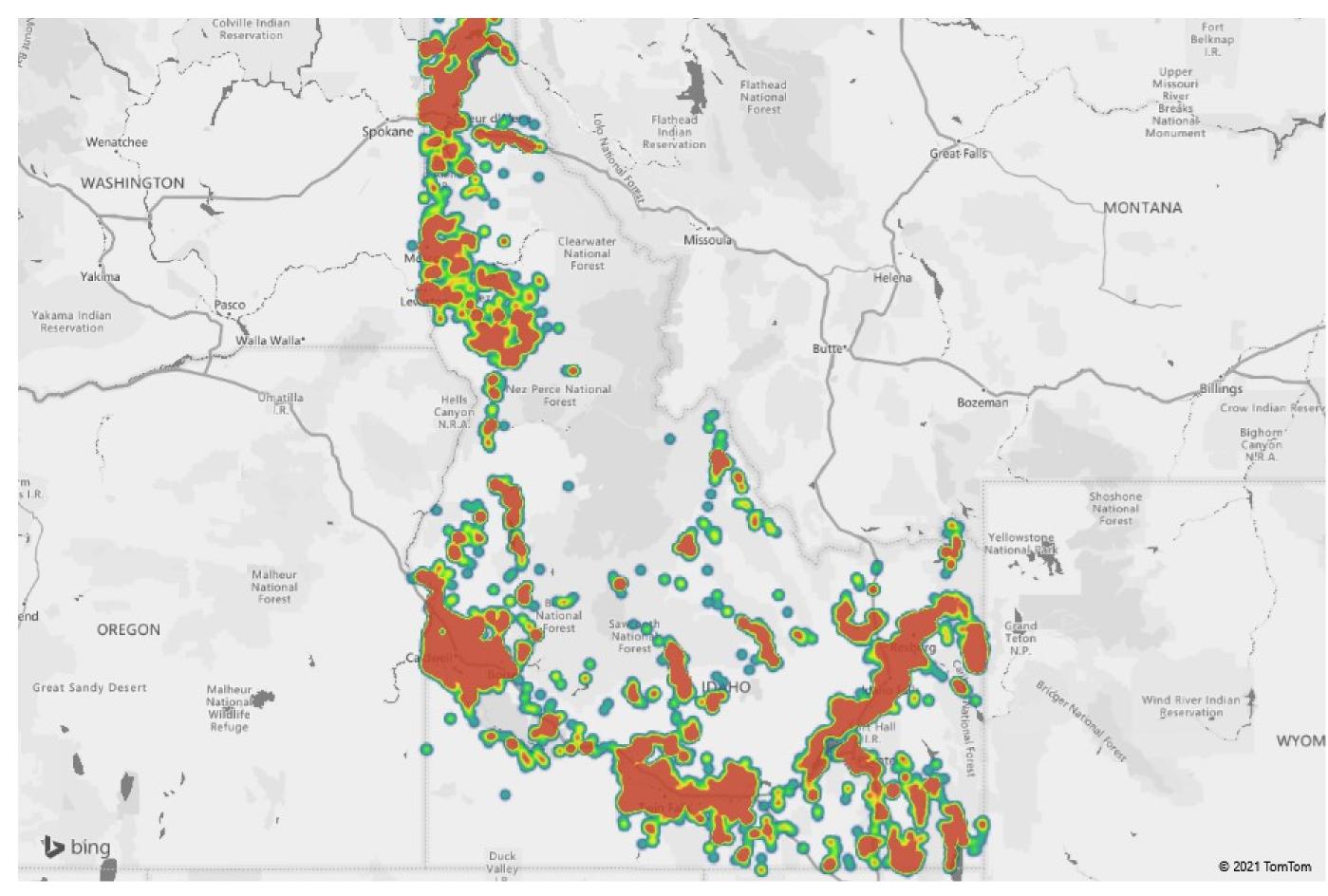
Please consider taking our 2021 PI Industry Survey.

Your responses will assist in producing unique insights that cannot be found anywhere else.

Section 1: Aggregate PPP Loan Data

The Paycheck Protection Program (PPP) program was launched in 2020 through the CARES Act. The program allows entities to apply for low-interest private loans to cover payroll and other costs.

The image depicted to the right is a heat map showing the distribution of all total PPP loans in the state of analysis.



U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

Totals** PPP Loan Aggregate Analysis 52,829 Sum total PPP loans The data to the right details the aggregate 3,510.99 MM Sum total of loan amounts totals of PPP loans for all classifications of industries that received PPP loans during 3,397.07 MM the Covid19 pandemic as of June 2021. Sum total spent on payroll Except for total PPP loans and Jobs 462,487 Sum total of jobs retained retained, data is reported in Millions (MM). Data detailed below is by Industry Sector.* 2,244.94 MM

Sum Total of Loans Forgiven

The industry sector that received the most PPP loans was Construction. The total amount of loans received by the industry was 7,207.

The industry sector that received the most total loan amounts was Construction. This industry was awarded a total sum of 556.19 MM in PPP loans.

The industry sector that reported the most jobs retained was the Accommodation & Food Services Sector. The total amount of jobs reported retained in this sector was 67,869.

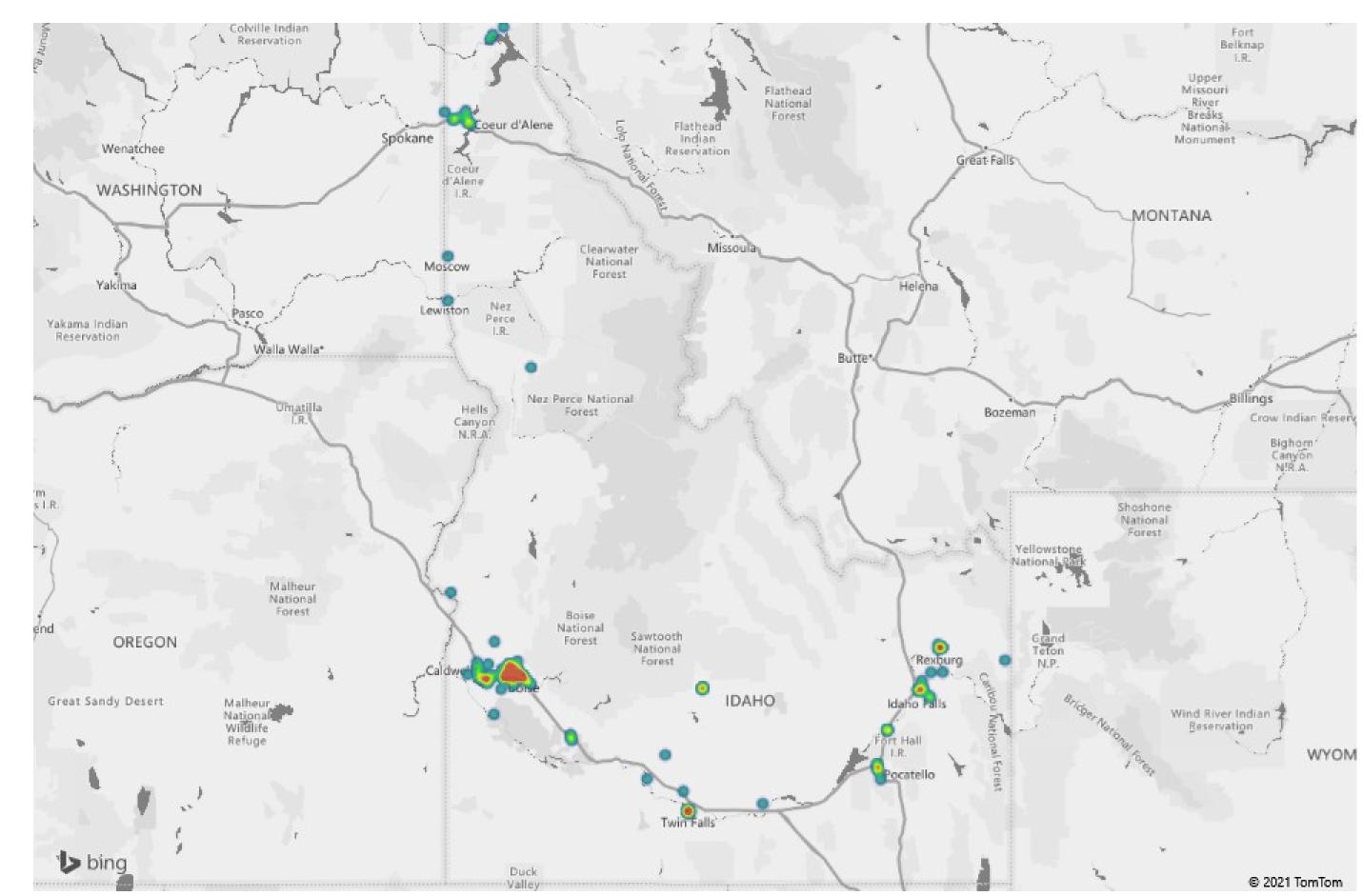
^{*}Industry sector is defined as the first two North American Industry Classification System (NAICS) digit codes.

^{**}Please see additional details in the appendix section of this report

Section 2: Security Sector PPP Loan Data

The image to the right is a heat map showing the distribution of *only security sector* PPP loans in the state of analysis. Here Security sector is defined as the following:

- 1) Investigation Services
- 2) Security Guards and Patrol Services
- 3) Armored Car Services
- 4) Security Systems Services (except Locksmiths)
- 5) Locksmiths



U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

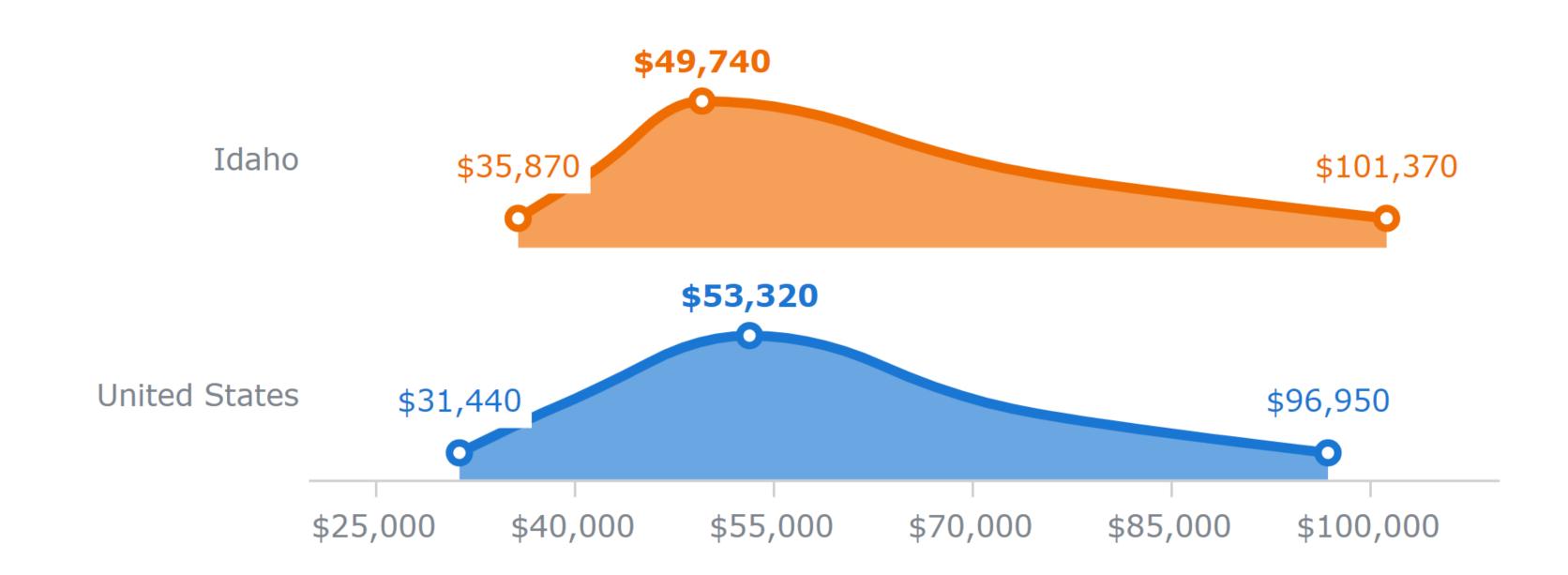
PPP Loan - Security Sector Analysis

| NAICS Code | NAICS Title | Total PPP Loans (Counts) | Total Amount Approved (Millions) | Total Amount Spent on Payroll (Millions) | Total Jobs Retained (Counts) 324.00 | Total Loan Amount Forgiven (Millions) 1.59 |
|------------|---|-----------------------------|--|--|--|--|
| 561611 | Investigation Services | Redacted | 2.74 | 2.70 | | |
| 561612 | Security Guards and Patrol Services | Redacted | 1.16 | 1.15 | 312.00 | 0.23 |
| 561621 | Security Systems Services (except Locksmiths) | Redacted | 2.83 | 2.65 | 337.00 | 1.80 |
| 561622 | Locksmiths | Redacted | 0.75 | 0.72 | 97.00 | 0.46 |
| 561613 | Armored Car Services | Redacted | 0.12 | 0.12 | 13.00 | 0.12 |
| ID | Totals | 149 | 7.59 | 7.33 | 1083.00 | 4.20 |

The chart above depicts the industry level insights for security sector professions in this state. Please note that the counts of PPP loans disbursed '*may*' be redacted. While the data on PPP loan disbursements may be public, it is a policy of Presidium Intelligence Investigations, LLC to anonymize data as much as possible when appropriate.

Section 3: PI Industry Trends

Expected Annual Earnings



From "<u>Idaho Wages: 33-9021.00 - Private Detectives and Investigators</u>" by the National Center for O*NET Development. Used under the <u>CC BY 4.0</u> license.

Wage Trends

The data shows the average expected annual earnings for a private investigator in this state as of May 2020. The data indicates that the lowest 10% income earners make about \$35,870 in a given year while the top 90% income earners make about \$101,370.

PI Industry Projections

Industry Trends

Limited information was located for private investigator trends in the state of Idaho. Based on our projections, we expect there to be approximately 150+/-25 active private investigators in the state of ID.

It is not clear how much the industry may have contracted due to the COVID19 pandemic. Based on information from other states, we expect that the industry contracted by approximately -5% +/-2%.

Section 4: Appendix

| Industry Code | Industry Title | Total PPP Loans (Counts) | Total Amount Approved (Millions) | Total Amount Spent on Payroll (Millions) | Total Jobs Retained (Counts) | Total Loan Amount Forgiven (Millions) |
|------------------|--|-----------------------------|-------------------------------------|---|---------------------------------|--|
| 11 | Agriculture, Forestry, Fishing & Hunting | 5167.00 | 285.29 | 274.37 | 38829.00 | 163.06 |
| 21 | Mining, Quarrying, & Oil & Gas Extraction | 134.00 | 25.36 | 24.90 | 1764.00 | 11.24 |
| 22 | Utilities | 97.00 | 10.12 | 10.05 | 869.00 | 5.23 |
| 23 | Construction | 7207.00 | 556.19 | 542.73 | 57492.00 | 356.08 |
| 31 | Manufacturing | 502.00 | 48.12 | 46.57 | 7048.00 | 31.48 |
| 32 | Manufacturing | 555.00 | 72.78 | 71.06 | 7730.00 | 49.88 |
| 33 | Manufacturing | 1355.00 | 200.68 | 196.19 | 20019.00 | 116.28 |
| 42 | Wholesale Trade | 1270.00 | 141.97 | 137.70 | 15935.00 | 103.62 |
| 44 | Retail Trade | 2187.00 | 236.52 | 225.59 | 29474.00 | 184.23 |
| 45 | Retail Trade | 1455.00 | 48.93 | 46.79 | 7769.00 | 33.56 |
| 48 | Transportation & Warehousing | 2112.00 | 129.51 | 125.12 | 14630.00 | 76.43 |
| 49 | Transportation & Warehousing | 262.00 | 9.47 | 9.03 | 1553.00 | 7.15 |
| 51 | Information | 560.00 | 46.39 | 45.40 | 5015.00 | 30.26 |
| 52 | Finance & Insurance | 1331.00 | 47.86 | 45.77 | 5051.00 | 34.76 |
| 53 | Real Estate & Rental & Leasing | 3010.00 | 80.75 | 78.29 | 9549.00 | 51.46 |
| 54 | Professional, Scientific & Technical Services | 5863.00 | 302.75 | 292.87 | 28953.00 | 210.81 |
| 55 | Management of Companies & Enterprises | 67.00 | 9.23 | 8.58 | 790.00 | 4.66 |
| 56 | Administrative & Support & Waste Management & Remediation Services | 2451.00 | 125.20 | 121.35 | 21023.00 | 77.87 |
| 61 | Educational Services | 869.00 | 55.45 | 54.11 | 7932.00 | 35.12 |
| 62 | Health Care & Social Assistance | 5110.00 | 479.59 | 462.31 | 65411.00 | 351.38 |
| 71 | Arts, Entertainment, & Recreation | 1375.00 | 66.33 | 65.16 | 14749.00 | 31.55 |
| 72 | Accommodation & Food Services | 3491.00 | 318.33 | 306.04 | 67869.00 | 145.34 |
| 81 | Other Services | 5305.00 | 164.65 | 159.07 | 25168.00 | 99.19 |
| 92 | Public Administration | 109.00 | 12.15 | 11.94 | 1062.00 | 5.97 |
| 98 | Retired Industry Code | 33.00 | 3.38 | 3.35 | 423.00 | 3.14 |
| 99 | Unclassified Establishments | 952.00 | 33.98 | 32.75 | 6380.00 | 25.21 |
| | Lotabilamillema | | | | | |

The above chart depicts the data detailed in Section 2: Aggregate PPP Loan Data

PI Industry Trends Survey Links

PI Industry 2021 Survey

Please consider taking our 2021 PI Industry Survey. Your responses will assist in producing unique insights that cannot be found anywhere else.

Feedback Survey

At Presidium Intelligence Investigations, LLC, we are are committed to continuous improvement. Please take our Feedback Survey to report any errors, oversights, or suggestions on how to improve our Industry Trend Reports.