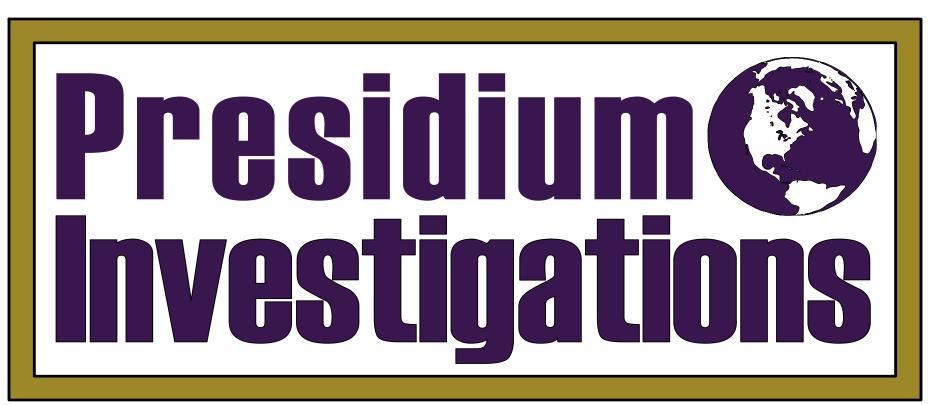
Plindustry Trends - Maine









The ongoing Covid19 pandemic has been disruptive to the private investigations industry.

In this report, we share our insights on how the industry was impacted by the pandemic from the period of 2020 to 2021.

The report is broken down into four sections:

Section 1: Aggregate PPP Loan Data.
This section contains information on the impacts of PPP loan disbursements at the aggregate Level.

Section 2: Security Sector PPP Loan Data.

This section contains information on the impacts of PPP loan disbursements for industries associated PI work.

Section 3: Private investigator Industry Trends.
This section details unique insights regarding the private investigations industry.

Section 4: Appendix This section contains aggregated PPP loan charts and Survey Links

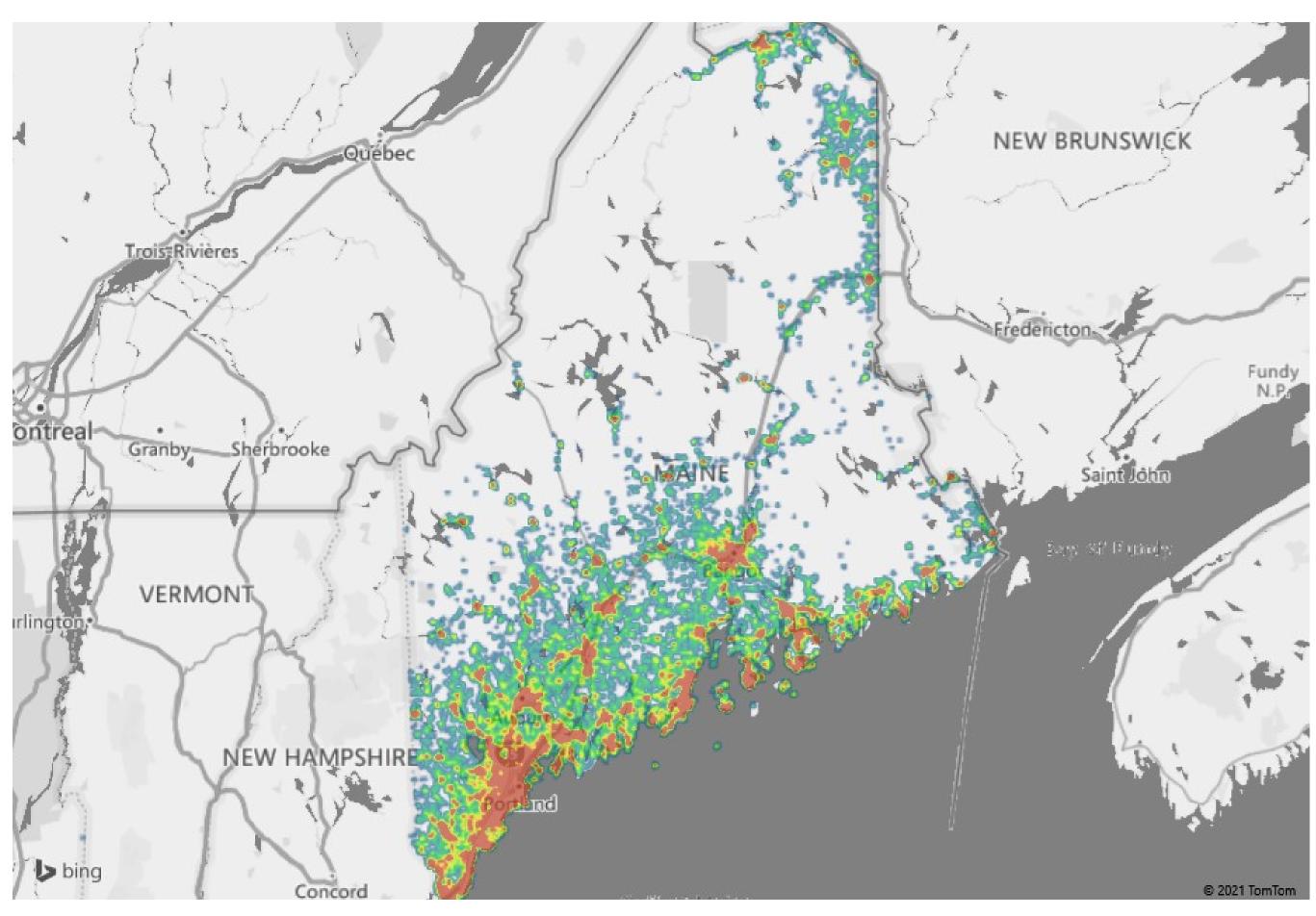
Please consider taking our 2021 PI Industry Survey.

Your responses will assist in producing unique insights that cannot be found anywhere else.

Section 1: Aggregate PPP Loan Data

The Paycheck Protection Program (PPP) program was launched in 2020 through the CARES Act. The program allows entities to apply for low-interest private loans to cover payroll and other costs.

The image depicted to the right is a heat map showing the distribution of all total PPP loans in the state of analysis.



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Trends 2021

U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

The data to the right details the aggregate
totals of PPP loans for all classifications of
industries that received PPP loans during
the Covid19 pandemic as of June 2021.

Except for total PPP loans and Jobs retained, data is reported in Millions (MM). Data detailed below is by Industry Sector.*

PPP Loan Aggregate Analysis Totals**					
	Sum total PPP loans	47,658			
o the right details the aggregate PP loans for all classifications of that received PPP loans during 19 pandemic as of June 2021.	Sum total of loan amounts	3,258.23 MM			
	Sum total spent on payroll	3,206.85 MM			
total PPP loans and Jobs lata is reported in Millions (MM). led below is by Industry Sector.*	Sum total of jobs retained	390,018			
	Sum Total of Loans Forgiven	1,955.81 MM			

The industry sector that received the most PPP loans was Construction. The total amount of loans received by the industry was 6,107.

The industry sector that received the most total loan amounts was Health Care & Social Assistance. This industry was awarded a total sum of 520 MM in PPP loans.

The industry sector that reported the most jobs retained was the Accommodation & Food Services Sector. The total amount of jobs reported retained in this sector was 80,626.

^{*}Industry sector is defined as the first two North American Industry Classification System (NAICS) digit codes.

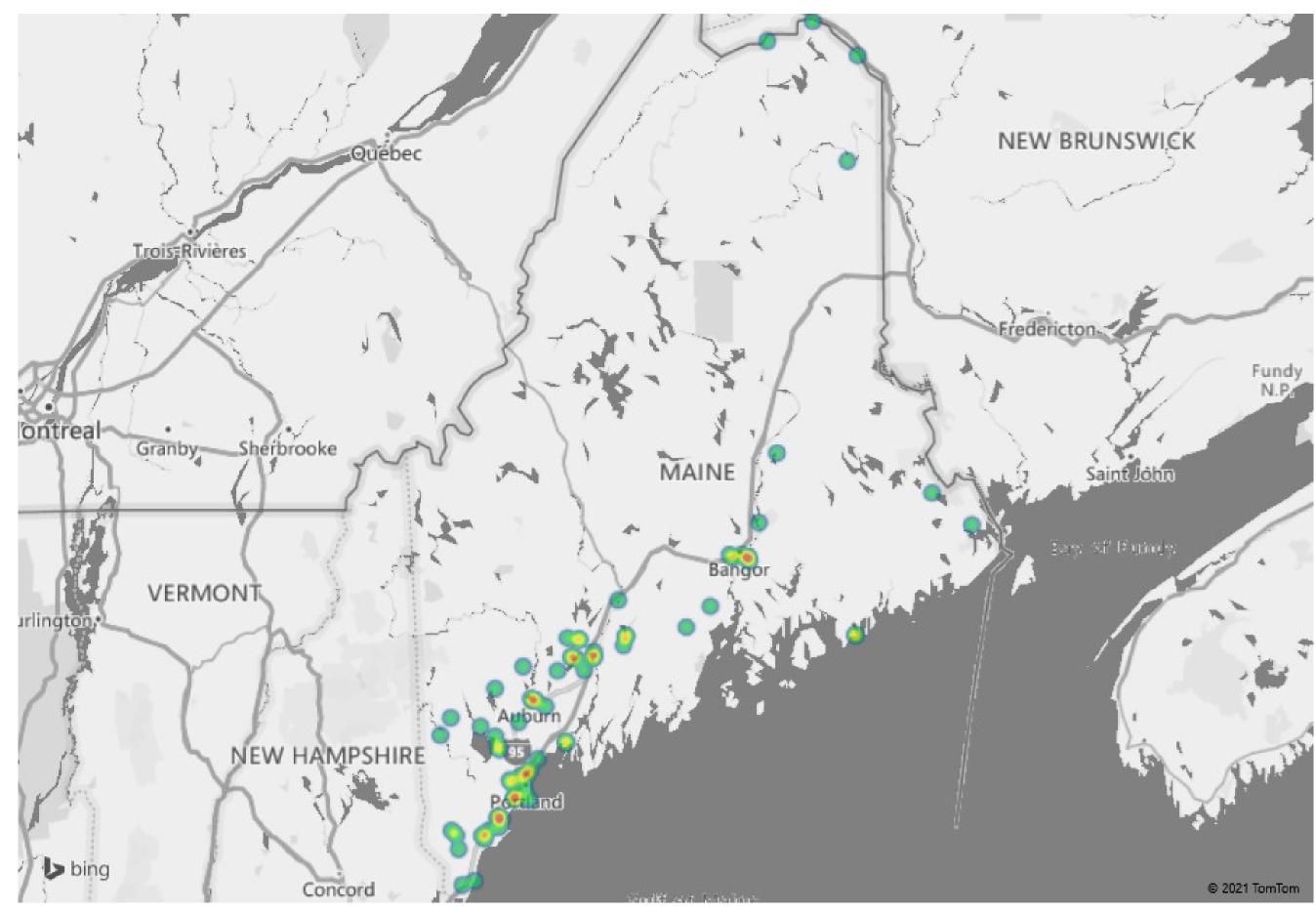
^{**}Please see additional details in the appendix section of this report

Report Edition: Maine PI Industry Trends 2021

Section 2: Security Sector PPP Loan Data

The image to the right is a heat map showing the distribution of *only security sector* PPP loans in the state of analysis. Here Security sector is defined as the following:

- 1) Investigation Services
- 2) Security Guards and Patrol Services
- 3) Armored Car Services
- 4) Security Systems Services (except Locksmiths)
- 5) Locksmiths



U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

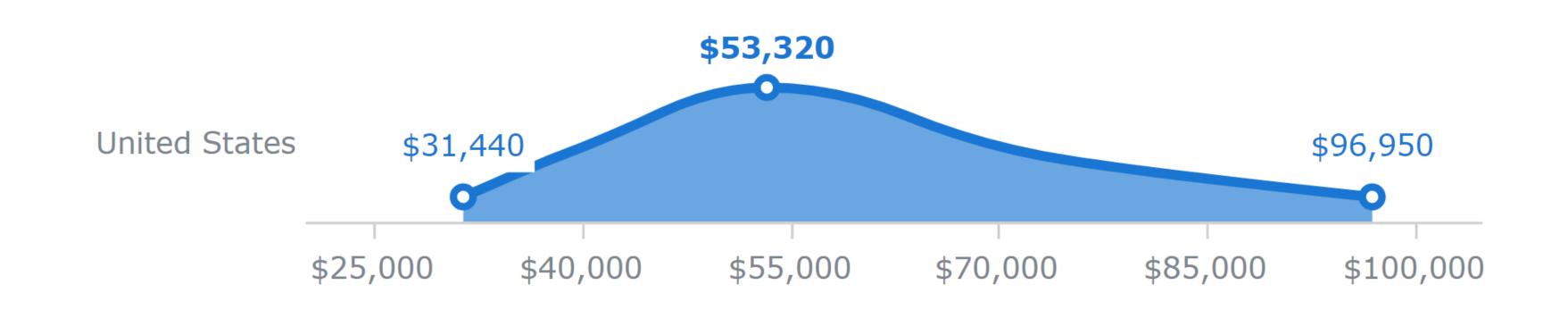
PPP Loan - Security Sector Analysis

NAICS Code	NAICS Title	Total PPP Loans (Counts)	Total Amount Approved (Millions)	Total Amount Spent on Payroll (Millions)	Total Jobs Retained (Counts)	Total Loan Amount Forgiven (Millions)
561611	Investigation Services	Redacted	0.64	0.64	58.00	0.54
561612	Security Guards and Patrol Services	Redacted	0.75	0.75	121.00	0.47
561613	Armored Car Services	Redacted	0.00	0.00	0.00	0.00
561621	Security Systems Services (except Locksmiths)	Redacted	5.40	5.23	460.00	2.64
561622	Locksmiths	Redacted	0.54	0.53	55.00	0.37
ME	Totals	81	7.33	7.16	694.00	4.02

The chart above depicts the industry level insights for security sector professions in this state. Please note that the counts of PPP loans disbursed '*may*' be redacted. While the data on PPP loan disbursements may be public, it is a policy of Presidium Intelligence Investigations, LLC to anonymize data as much as possible when appropriate.

Section 3: PI Industry Trends

Expected Annual Earnings



From "<u>Wages: 33-9021.00 - Private Detectives and Investigators</u>" by the National Center for O*NET Development. Used under the <u>CC BY 4.0</u> license.

Wage Trends

Limited wage data for private investigators was located in the state of Maine. Only data on USA averages were located.

The data shows the average expected annual earnings for employees in the USA as of May 2020. The data indicates that the lowest 10% income earners make about \$31,440 in a given year while the top 90% income earners make about \$96,950.

PI Industry Projections

Licensure Trends

ME state PI licensure data indicates that there were 187 licensed private investigators in the state of ME in 2020. Current data suggests that there are 180 active private investigators as of 2021. This represents a decline of -3.89% for the period of 2020 to 2021.

Section 4: Appendix

Industry Code	Industry Title	Total PPP Loans (Counts)	Total Amount Approved (Millions)	Total Amount Spent on Payroll (Millions)	Total Jobs Retained (Counts)	Total Loan Amount Forgiven (Millions)
11	Agriculture, Forestry, Fishing & Hunting	4769.00	122.86	120.52	14976.00	63.70
21	Mining, Quarrying, & Oil & Gas Extraction	92.00	5.00	4.80	516.00	3.63
22	Utilities	58.00	4.72	4.70	362.00	3.21
23	Construction	6107.00	349.45	344.71	33643.00	227.92
31	Manufacturing	584.00	50.25	49.61	7185.00	31.93
32	Manufacturing	573.00	90.06	88.63	9249.00	66.04
33	Manufacturing	1060.00	156.53	154.12	14039.00	107.10
42	Wholesale Trade	1141.00	105.37	102.69	11051.00	69.54
44	Retail Trade	2480.00	231.24	225.76	30085.00	168.39
45	Retail Trade	1520.00	75.77	74.55	10429.00	42.94
48	Transportation & Warehousing	1511.00	86.52	84.90	9741.00	53.60
49	Transportation & Warehousing	139.00	5.11	5.08	626.00	4.00
51	Information	590.00	48.83	48.43	4746.00	31.62
52	Finance & Insurance	744.00	45.20	44.35	3684.00	36.90
53	Real Estate & Rental & Leasing	2254.00	81.01	79.54	9009.00	55.31
54	Professional, Scientific & Technical Services	4515.00	285.97	281.19	22858.00	190.63
55	Management of Companies & Enterprises	32.00	6.94	6.83	574.00	4.97
56	Administrative & Support & Waste Management & Remediation Services	2195.00	112.08	110.21	15177.00	69.43
61	Educational Services	712.00	84.63	83.66	9968.00	52.64
62	Health Care & Social Assistance	4219.00	520.00	510.76	58710.00	304.22
71	Arts, Entertainment, & Recreation	1536.00	66.81	65.51	12658.00	34.91
72	Accommodation & Food Services	4899.00	512.58	507.61	80626.00	201.81
81	Other Services	5213.00	175.06	173.16	25044.00	106.41
92	Public Administration	144.00	10.63	10.51	1148.00	7.58
98	Retired Industry Code	42.00	4.65	4.17	663.00	4.25
99	Unclassified Establishments	529.00	20.96	20.84	3251.00	13.12
	Totals	47658.00	3258.23	3206.85	390018.00	1955.81

The above chart depicts the data detailed in Section 2: Aggregate PPP Loan Data

PI Industry Trends Survey Links

PI Industry 2021 Survey

Please consider taking our 2021 PI Industry Survey. Your responses will assist in producing unique insights that cannot be found anywhere else.

Feedback Survey

At Presidium Intelligence Investigations, LLC, we are are committed to continuous improvement. Please take our Feedback Survey to report any errors, oversights, or suggestions on how to improve our Industry Trend Reports.