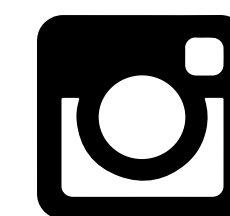


PI Industry Trends – Texas

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The ongoing Covid19 pandemic has been disruptive to the private investigations industry.

In this report, we share our insights on how the industry was impacted by the pandemic from the period of 2020 to 2021.

The report is broken down into four sections:

Section 1: Aggregate PPP Loan Data.

This section contains information on the impacts of PPP loan disbursements at the aggregate Level.

Section 2: Security Sector PPP Loan Data.

This section contains information on the impacts of PPP loan disbursements for industries associated PI work.

Section 3: Private investigator Industry Trends.

This section details unique insights regarding the private investigations industry.

Section 4: Appendix

This section contains aggregated PPP loan charts and Survey Links

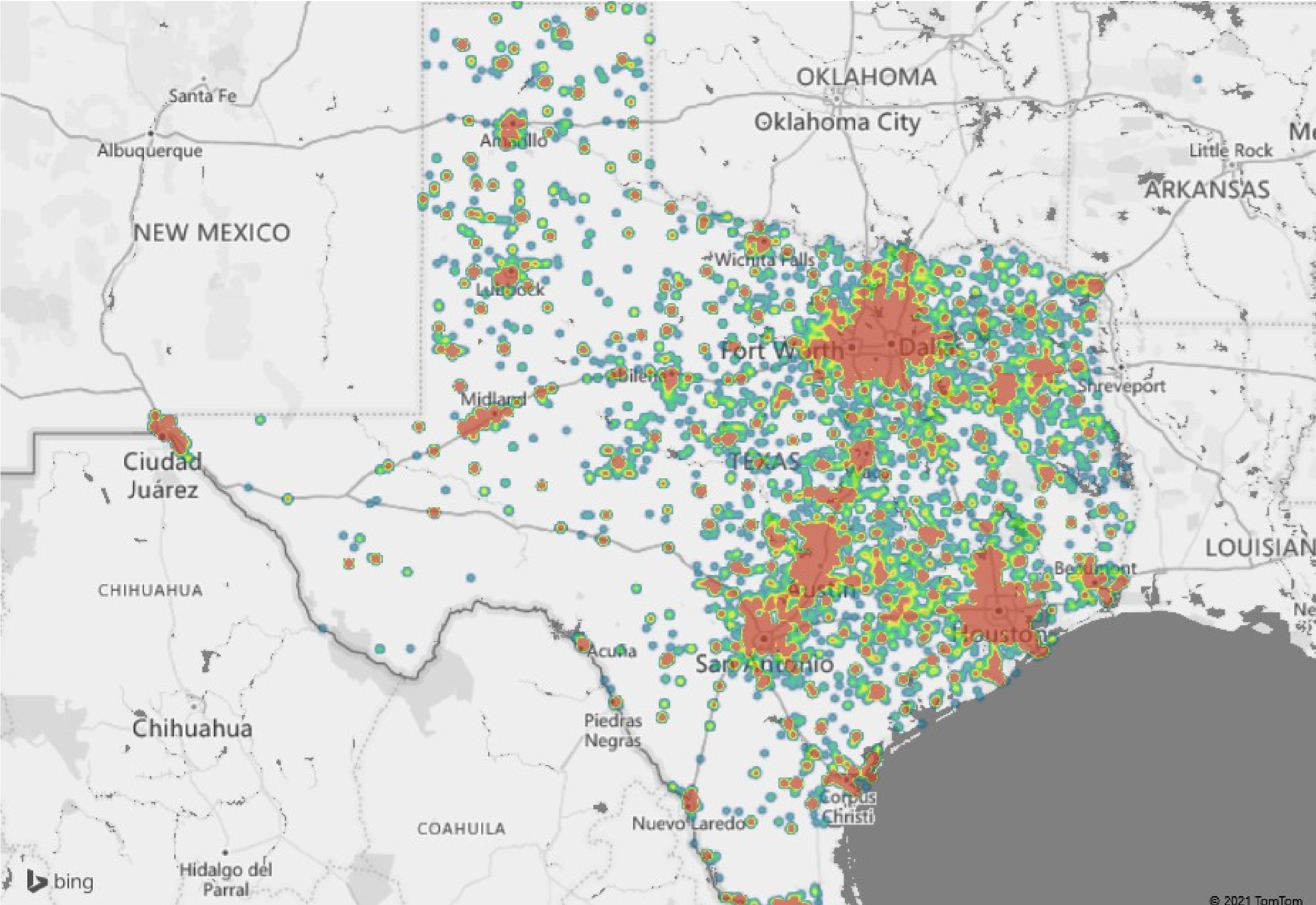
Please consider taking our [2021 PI Industry Survey](#).

Your responses will assist in producing unique insights that cannot be found anywhere else.

Section 1: Aggregate PPP Loan Data

The Paycheck Protection Program (PPP) program was launched in 2020 through the CARES Act. The program allows entities to apply for low-interest private loans to cover payroll and other costs.

The image depicted to the right is a heat map showing the distribution of *all total PPP loans* in the state of analysis.



U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

PPP Loan Aggregate Analysis

Totals**

Sum total PPP loans	964,153
Sum total of loan amounts	63,243.8 MM
Sum total spent on payroll	61,066.5 MM
Sum total of jobs retained	7,319,826
Sum Total of Loans Forgiven	32,281.5 MM

The data to the right details the aggregate totals of PPP loans for all classifications of industries that received PPP loans during the Covid19 pandemic as of June 2021.

Except for total PPP loans and Jobs retained, data is reported in Millions (MM). Data detailed below is by Industry Sector.*

The industry sector that received the most PPP loans was Other Services. The total amount of loans received by the industry was 141,457.

The industry sector that received the most total loan amounts was Construction. This industry was awarded a total sum of 7,686.62 MM in PPP loans.

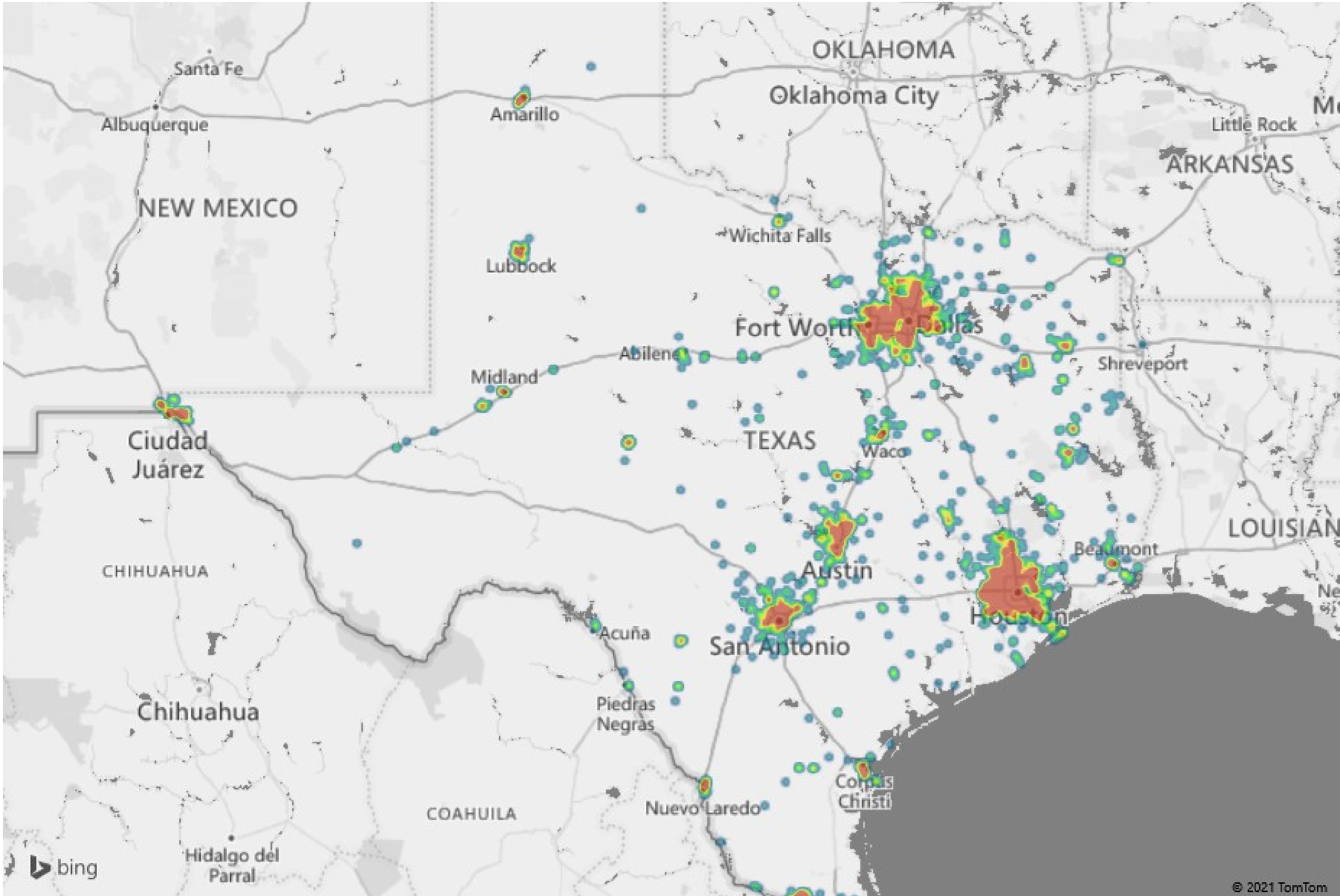
The industry sector that reported the most jobs retained was the Accommodation & Food Services Sector. The total amount of jobs reported retained in this sector was 1,135,204.

*Industry sector is defined as the first two North American Industry Classification System (NAICS) digit codes.
**Please see additional details in the appendix section of this report

Section 2: Security Sector PPP Loan Data

The image to the right is a heat map showing the distribution of *only security sector* PPP loans in the state of analysis. Here Security sector is defined as the following:

- 1) Investigation Services
- 2) Security Guards and Patrol Services
- 3) Armored Car Services
- 4) Security Systems Services (except Locksmiths)
- 5) Locksmiths



U.S. Small Business Administration (SBA) Office of Capital Access. PPP FOIA. Retrieved November 1st, 2021.

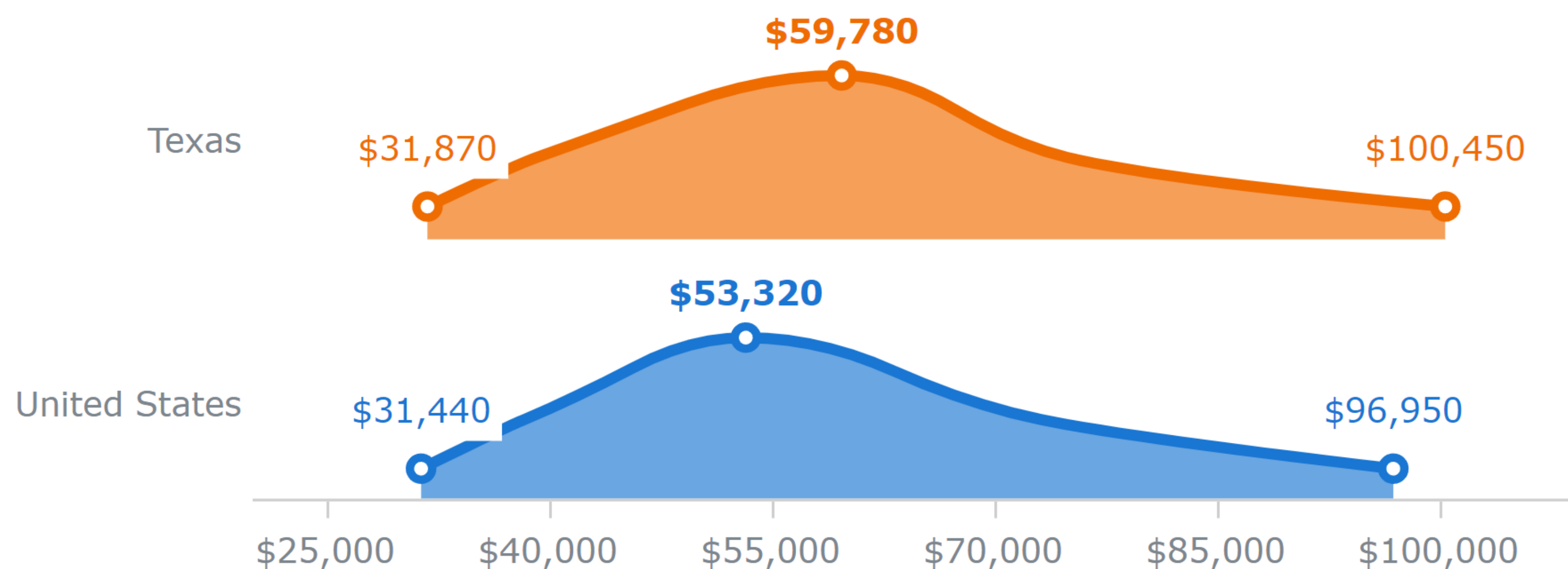
PPP Loan - Security Sector Analysis

NAICS Code	NAICS Title	Total PPP Loans (Counts)	Total Amount Approved (Millions)	Total Amount Spent on Payroll (Millions)	Total Jobs Retained (Counts)	Total Loan Amount Forgiven (Millions)
561611	Investigation Services	Redacted	14.21	13.90	2384.00	5.80
561612	Security Guards and Patrol Services	Redacted	108.32	105.96	20830.00	40.97
561613	Armored Car Services	Redacted	1.37	1.34	156.00	0.83
561621	Security Systems Services (except Locksmiths)	Redacted	97.19	94.12	10191.00	63.91
561622	Locksmiths	Redacted	17.57	16.71	2574.00	10.24
TX	Totals	3416	238.66	232.03	36135.00	121.75

The chart above depicts the industry level insights for security sector professions in this state. Please note that the counts of PPP loans disbursed *'may'* be redacted. While the data on PPP loan disbursements may be public, it is a policy of Presidium Intelligence Investigations, LLC to anonymize data as much as possible when appropriate.

Section 3: PI Industry Trends

Expected Annual Earnings



From "[Texas Wages: 33-9021.00 - Private Detectives and Investigators](#)" by the National Center for O*NET Development. Used under the [CC BY 4.0](#) license.

Wage Trends

The data shows the average expected annual earnings for a private investigator in this state as of May 2020. The data indicates that the lowest 10% income earners make about \$31,870 in a given year while the top 90% income earners make about \$100,450.

PI Industry Projections

PI Industry Trends***

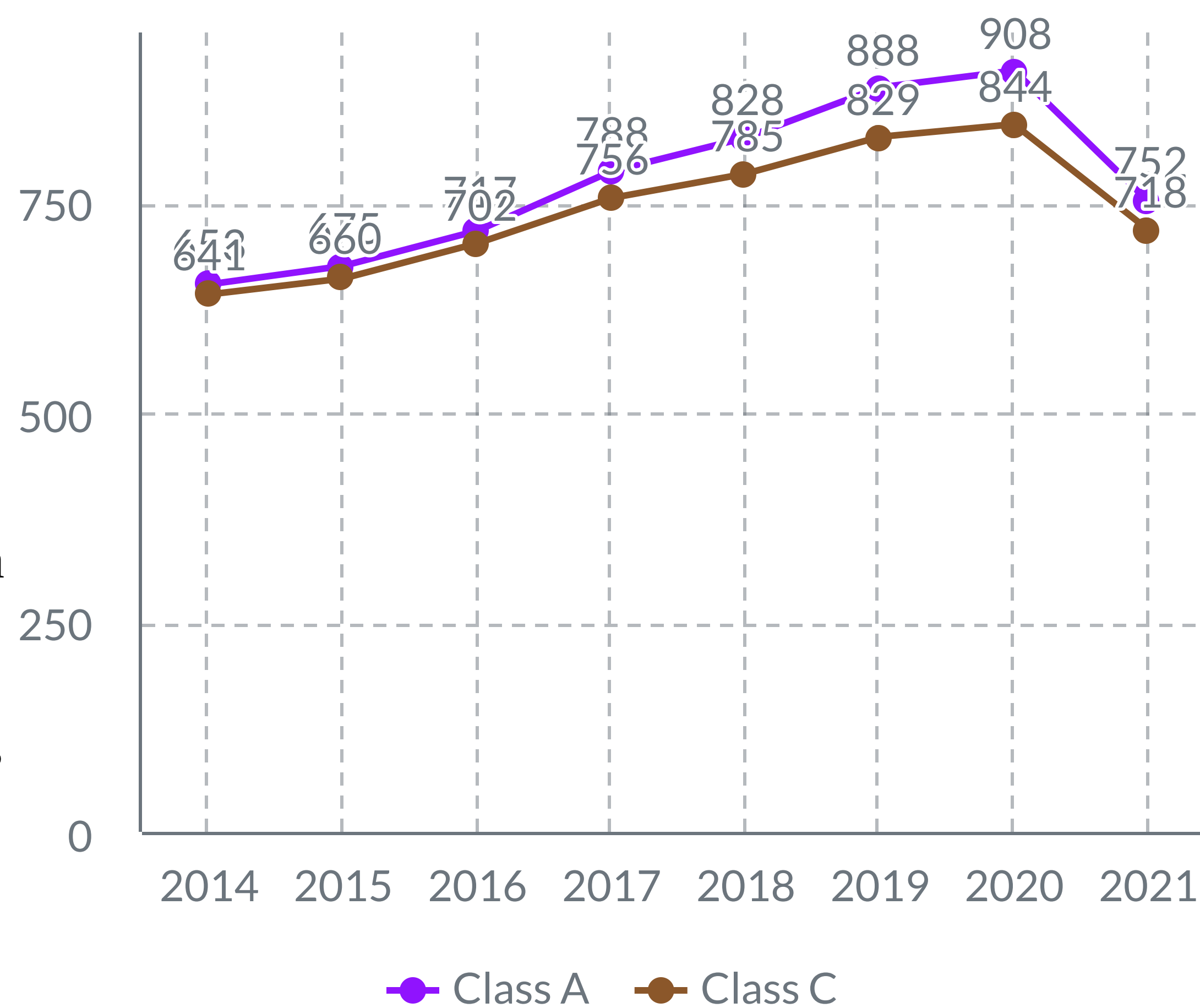
Data on PI Industry trends in the state of TX was sourced from the TX Department of Public Safety.

The state of TX has two (2) license classes that may offer private investigative services. Class A agencies offer only investigative services while Class C offer investigative services and other security related services.

The data shows that both licensure types grew in tangent from 2014 to 2021. The onset of the pandemic appears to have been associated with slower levels of industry growth but did not result in a decline. The rate of growth in the industry slowed from about +6% in 2019 to +2% in 2020. Both licensure types appear to have significantly declined in 2021, with both licensure types declining by about -15%.

***Please note that while our data is based on information sourced from the Texas Department of Public Safety, our data validation checks suggest that there are errors in the data provided. Assuming the errors are random, the data trends should be correct, even if the data itself is not a complete count of Class A or Class C licensures.

TX PI Agency Licensures



Texas Department of Public Safety (2020). PI Licensures.

Section 4: Appendix

Industry Code	Industry Title	Total PPP Loans (Counts)	Total Amount Approved (Millions)	Total Amount Spent on Payroll (Millions)	Total Jobs Retained (Counts)	Total Loan Amount Forgiven (Millions)
11	Agriculture, Forestry, Fishing & Hunting	35714.00	858.62	842.92	99178.00	416.91
21	Mining, Quarrying, & Oil & Gas Extraction	13826.00	2595.75	2521.88	170396.00	1133.25
22	Utilities	1859.00	222.00	213.69	17882.00	130.83
23	Construction	80969.00	7686.62	7479.31	705121.00	4213.71
31	Manufacturing	7239.00	543.60	523.46	70795.00	291.52
32	Manufacturing	7354.00	1102.96	1057.56	108913.00	634.73
33	Manufacturing	21860.00	3636.08	3498.79	313763.00	1936.77
42	Wholesale Trade	29271.00	2924.14	2813.91	274988.00	1670.25
44	Retail Trade	50069.00	3109.95	2962.12	380797.00	1894.77
45	Retail Trade	27447.00	900.72	875.77	123644.00	421.41
48	Transportation & Warehousing	80236.00	2766.05	2697.45	262311.00	975.58
49	Transportation & Warehousing	16525.00	324.30	316.37	39167.00	114.75
51	Information	10359.00	848.46	820.03	78700.00	450.94
52	Finance & Insurance	26911.00	1314.10	1260.06	129638.00	704.82
53	Real Estate & Rental & Leasing	43497.00	1996.96	1930.89	187234.00	1055.69
54	Professional, Scientific & Technical Services	111220.00	7683.62	7392.17	650158.00	4312.60
55	Management of Companies & Enterprises	1780.00	241.45	230.91	24411.00	130.93
56	Administrative & Support & Waste Management & Remediation Services	51598.00	3122.92	3031.60	400856.00	1577.37
61	Educational Services	14174.00	971.30	940.05	143186.00	522.27
62	Health Care & Social Assistance	81975.00	7112.19	6864.63	994980.00	3913.09
71	Arts, Entertainment, & Recreation	23107.00	899.29	875.64	152473.00	372.40
72	Accommodation & Food Services	65315.00	6570.94	6314.62	1135204.00	2679.31
81	Other Services	141457.00	4786.75	4653.06	620970.00	2063.06
92	Public Administration	2568.00	153.71	149.91	15318.00	71.64
98	Retired Industry Code	995.00	138.68	123.98	20220.00	96.94
99	Unclassified Establishments	16828.00	732.68	675.76	199523.00	495.97
TX	Totals	964153.00	63243.84	61066.51	7319826.00	32281.53

The above chart depicts the data detailed in Section 2: Aggregate PPP Loan Data

PI Industry Trends Survey Links

[PI Industry 2021 Survey](#)

Please consider taking our 2021 PI Industry Survey. Your responses will assist in producing unique insights that cannot be found anywhere else.

[Feedback Survey](#)

At Presidium Intelligence Investigations, LLC, we are are committed to continuous improvement. Please take our Feedback Survey to report any errors, oversights, or suggestions on how to improve our Industry Trend Reports.